



DANIEL RUBIO SÁNCHEZ

Policy analysis and business development in a global context

✉ danielrubiosanchez1@gmail.com ☎ +33 6 52 29 50 73 📄 linkedin.com/in/danielrubiosanchez/ 🌐 www.danielrubiosanchez.com

EXPERIENCE

ORGANISATION FOR ECONOMIC CO-OPERATION AND DEVELOPMENT (OECD) 08/2017 – Now
Policy Trainee – Development Communication Network (DevCom) Paris, France

- Systematized OECD's policy tracking and research on governments development communication policies. Organization of the 2017 DevCom Annual Meeting with major partners: UN, SEGIB, European Commission.
- Created a Peer Learning Hub for member states and promoted digital discussion on SDGs through digital content on social media and visualization of complex data. Drafting of policy briefing notes.

SALESFORCE 06/2017 – 07/2017
Sales Development Summer Intern Madrid, Spain

- Managed new enterprise business opportunities in the Enterprise Business Unit of EMEA region and supported Senior Account Executives by using Salesforce's CRM tools and providing market insights.
- Participated in the organization of regional corporate events such as the Barcelona Essentials 2017. Logistics, protocol, financial analysis and prospects follow-up.

MCGILL UNIVERSITY 02/2017 – 06/2017
External Relations Intern Montreal, Canada

- Identified opportunities to develop partnerships conducting competitive analyses of the market for new innovative programs.
- Planned the relations and negotiations with stakeholders (governments, universities, foundations etc.) following McGill's Strategic Plan. Supported and advised the Associate Director on international projects.

EDUCATION

UNIVERSITY OF CALIFORNIA BERKELEY 2017 – 2018
Diploma in Marketing and Public Relations

MCGILL UNIVERSITY 2016 – 2017
Exchange program

- GPA: 3,7/4 – Class top 10%
- Courses in Global and Strategic Communication

UNIVERSIDAD EUROPEA 2014 – 2019
Double Bachelor's Degree in International Business and International Relations

- GPA: 8,9/10 – Class top 5% with Academic Excellence Scholarship.
- Full-English joint global program with French language courses.

LANGUAGES AND SKILLS

Spanish: native speaker

English: professional proficiency

French: limited working proficiency

CRM ● ● ● ● ●

Policy Analysis ● ● ● ● ●

Wordpress ● ● ● ● ●

Microsoft Office ● ● ● ● ●

Email software ● ● ● ● ●

HONORS AND ADDITIONAL ACTIVITIES

Think Tank Director, European Students' Society at McGill 2017

European Affairs Analyst, European Student Think Tank 2015 – 2016

Live Stream Presenter and Interviewer, Clinton Global Initiative 2015

ADDITIONAL COURSES AND CERTIFICATES

OXFORD UNIVERSITY – Certificate in Globalization 2016

ESADE BUSINESS & LAW SCHOOL – Geopolitics and Global Governance 2015

YALE UNIVERSITY – The Moral Foundations of Politics 2015

UNIVERSITY OF CALIFORNIA IRVINE – Summer course: Macroeconomics 2015

REFERENCES

Felix Zimmermann, Coordinator at the OECD DevCom Network
Felix.Zimmermann@oecd.org

Adam Smith, Executive Director of Social Responsibility and Public Affairs at Laureate International Universities
Adam.Smith@Laureate.net

Javier Morales, PhD International Relations Professor at Univ.Europea
Javier.morales@universidadeuropea.es